

# NICE | Conference and Expo 2022

JUNE 6 - 8, 2022 | WESTIN PEACHTREE PLAZA | ATLANTA, GA

## DEMYSTIFYING CYBERSECURITY

Integrated Approaches to  
Developing Career Pathways

**FIU** | FLORIDA  
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AMERICA**

# Innovation Pilot of HBCU Apprenticeship Cohorts

## **Girish Seshagiri**

Director, Board of Directors  
Apprenticeship Implementation Solutions, Inc.

## **Diana Elliott**

Senior Fellow, Center on Labor, Human Services and  
Population  
Urban Institute

## **Nikunja Swain**

Department Chair, Computer Science and  
Mathematics  
South Carolina State University

# Designing and Launching Secure Software Development Degree Apprenticeships Partnering with Historically Black Colleges and Universities

**Dr. Diana Elliott**  
Urban Institute

**Girish Seshagiri**  
Apprenticeship Implementation Solutions, Inc.

**Dr. Nikunja Swain**  
South Carolina State University



# Goal

Transform Lives!

One HBCU Degree Apprenticeship Cohort  
At a time

# The Cybersecurity Crisis – Skills Shortage

| Total Job Openings       |                      |
|--------------------------|----------------------|
| Cybersecurity Related    | Software Development |
| <b>597,767</b>           | <b>1,429,932</b>     |
| Top Job Titles           | Top Skills Requested |
| Cybersecurity Analyst    | Java                 |
| Cybersecurity Consultant | Software Development |
| Cybersecurity Manager    | SQL                  |
| Software Developer       | Software Engineering |
| Systems Engineer         | JavaScript           |

<https://www.cyberseek.org/heatmap.htm>

## The Cybersecurity Crisis – Lack of Diversity

A disproportionately high number of white males work in cyber

| Gender/Racial Minorities | % in Cybersecurity Workforce |
|--------------------------|------------------------------|
| Female                   | 14                           |
| Black                    | 9                            |
| Asian                    | 8                            |
| Hispanic                 | 4                            |

The point of an organization **leverages the value of diversity to make outcomes better.** I don't want to take a 25-year-old female of color and have her act like a middle-aged white male. I want them both to bring their experiences, thought processes, and skills to the problem at hand.

“How To Address The Lack Of Diversity In Cybersecurity”, Taavi Must, Forbes, April 23, 2021

# Transforming Lives With SC HBCU Registered Degree Apprenticeship Cohorts

| “As Is”  | “To Be”  |
|--|--|
| <p>Up to <b>40%</b> students never complete a degree</p> <p>On average, college graduates take three to six months to find employment</p> <p>Majority of college graduates are unemployed or underemployed in jobs that do not require a bachelor’s degree</p> <p><b>\$40,904</b> — the average balance for borrowers of student loans</p> | <p>Degree Apprenticeship cohorts boast a completion rate of <b>90 %</b> or higher</p> <p>Apprentices guaranteed employment (subject to availability) upon graduation</p> <p>A majority of apprentices earn wages commensurate with the skills they attain</p> <p>Earned wages offset student loans to a large extent</p> |

Talent Finance Initiative - A Public-Private Approach, US Chamber of Commerce Foundation

# Work-Enhanced Learning Models Continuum

## **Low Enhancement**

Industry speaker series

Worksite visits

Job shadowing

Employee mentorships

## **Moderate Enhancement**

Practicums/workplace  
projects

Internship

Cooperative education

Senior design projects

NICE Conference &  
Cooperative education

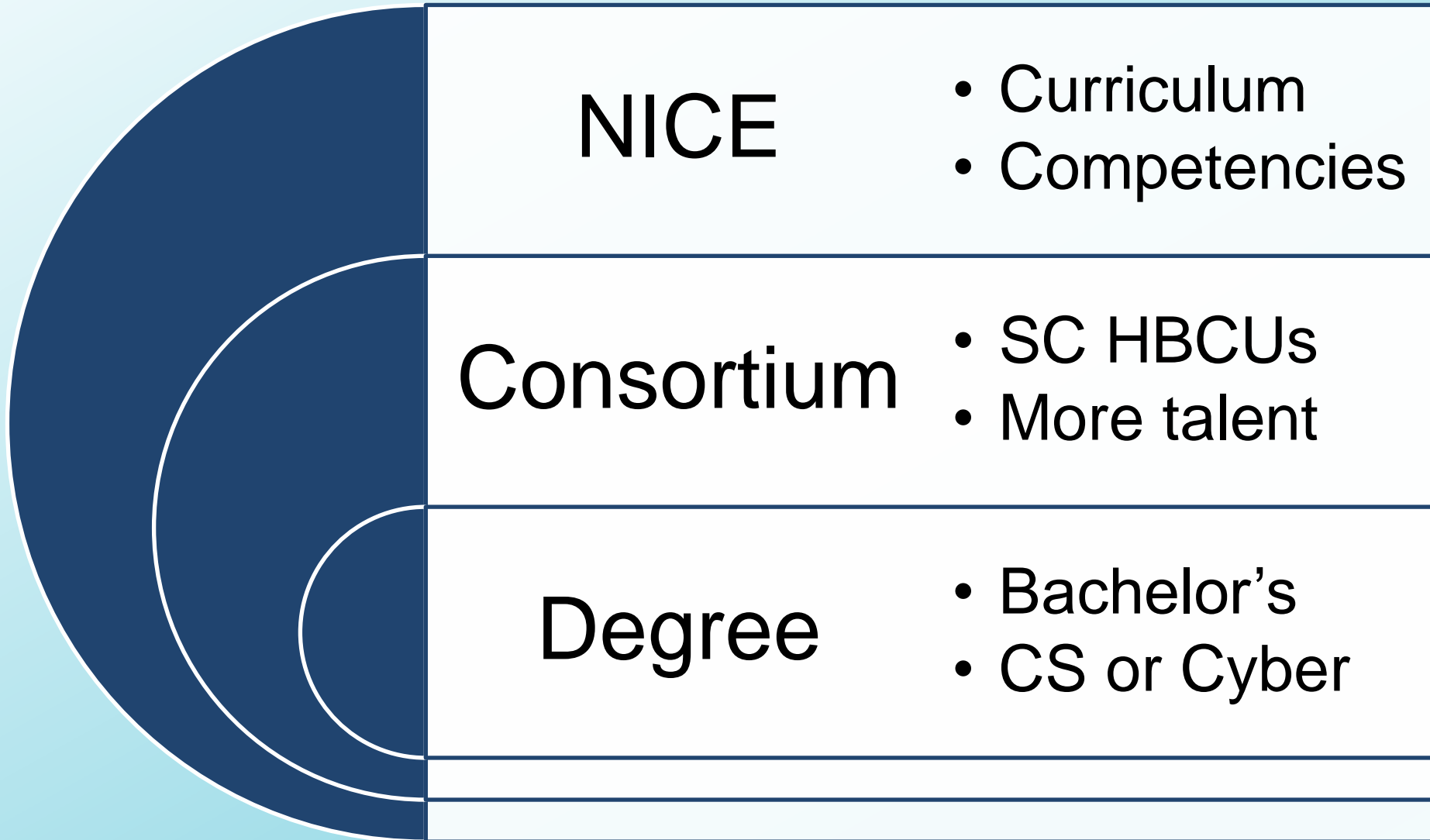


## Innovation Pilot Goal

Develop a replicable model for a degree-based software development apprenticeship program aimed at increasing diversity in the technology industry and pilot it with a consortium of HBCUs led by SCSU

- **Connect to partner employers**
- **Grow the network of participating HBCUs**
- **Provide ongoing technical assistance**
- **Address sustainability**

# Program Innovations



# Roles and Responsibilities

## Key Role 1: Sponsor

- SCSU is the DOL Registered Apprenticeship Sponsor

## Key Role 2: RTI Providers

- Consortium Schools (including SCSU)

## Key Role 3: Employers

- Integer Technologies
- Robert Half International

## How This Happened – Our Story

1. IT and Cybersecurity Workforce Summit – Feb 12, 2020
2. Core Group to Establish Mission “Design and Launch Degree Apprenticeship Pilot Partnering with Employers”
3. Career Pathways to HBCU Students through Degree Apprenticeships
4. SC Employer Survey to Establish Hard-to-fill IT and Cybersecurity Work Roles
5. SCSU Leadership to Map Degree Curricula to NICE Framework Competencies for Secure Software Developer Work Role
6. Created with Urban Institute Support
  - DoL Registered Apprenticeship Work Process Standard for Secure Software Developer Work Role
  - Other Artifacts for Consortium agreement, roles, and responsibilities
7. Apprenticeship Cohorts

# Mapping Degree Curricula to NICE Framework – Secure Software Developer Competencies

## Related Terminology

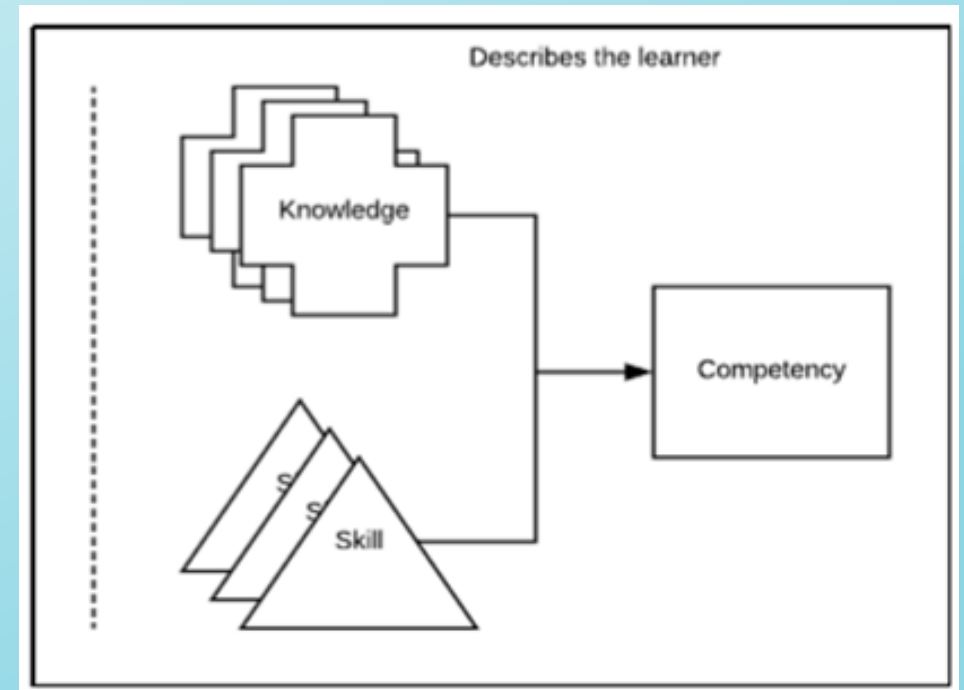
**Work Roles:** Most detailed groupings of cybersecurity and related work described in the NICE Framework - knowledge, skills, and abilities (KSAs) and tasks performed in that role

**Knowledge, Skills, and Abilities (KSAs):** KSAs are attributes required to perform work roles.

**Tasks:** Each task in the framework is a specific defined piece of work

**Competency:** An observable group of related Knowledge and Skills statements.

## Related Terminology



**Source:**

<https://nvlpubs.nist.gov/nistpubs/SpecialPublications/NIST.SP.800-181r1-draft.pdf>



# Mapping Degree Curricula to NICE Framework – Secure Software Developer Competencies

## Entry/Junior Level Developer

The job duties of junior-level software developers typically include relatively simple routine tasks, such as debugging, testing, and code documentation. Using information from freely available resources, partners from SC HBCUs, and Urban Institute, we derived KSAs for our consortium as shown in right. This also resulted in 6 job functions with 11 courses as shown in the next few slides.

Source of KSA's: <https://www.nist.gov/file/372581>

| NICE Framework KSA's for Software Developers          |   |
|---|---|
| Total Number of Knowledge Units in NICE Framework: 45 | Knowledge Units Selected for Mapping of CS/TI/Cybersecurity Curriculum in SC HBCUs: 8 |
| Total Number of Skill Units in NICE Framework: 14     | Skill Units Selected for Mapping of CS/TI/Cybersecurity Curriculum in SC HBCUs: 7     |
| Total Number of Abilities Units in NICE Framework: 5  | Ability Units Selected for Mapping of CS/TI/Cybersecurity Curriculum in SC HBCUs: 4   |
| Total Number of Tasks Units in NICE Framework: 34     | Knowledge Units Selected for Mapping of CS/TI/Cybersecurity Curriculum in SC HBCUs: 9 |

# Mapping Degree Curricula to NICE Framework – Job Functions

| Job Functions   | Job Descriptions   |
|---|--|
| <b>JOB FUNCTION 1:</b> Participation in the Development of a new platform – collecting and analyzing user needs | Participates in and supports the collection and analysis of user needs for the development of a new secure software platform by assisting the Principal Developer and the team.  |
| <b>JOB FUNCTION 2:</b> Supporting the development of a new platform   | Participates in and support designing a of new software platform by assisting the Principal Developer and the team.  |
| <b>JOB FUNCTION 3:</b> Modifying an existing platform   | Participates in and supports the analysis of performance issues and limitations of an existing platform and identifies needs for modification of an existing platform by assisting the Principal Developer and the team.           |
| <b>JOB FUNCTION 4:</b> Testing, Debugging, and Deployment   | Supports the team or Principal Developer in the testing, debugging and deployment of the new or modified secure software platform  |
| <b>JOB FUNCTION 5:</b> Monitoring and Maintenance   | Supports the team or Principal Developer in the monitoring and maintenance of the new or modified secure software platform.  |
| <b>JOB FUNCTION 6:</b> Customer Support and Documentation   | Supports the team or Principal Developer in providing technical support to customers who need assistance utilizing client-level hardware and software in accordance with established or approved organizational process components |

## Mapping Degree Curricula to NICE Framework – Courses and Hours

| Course Title  | Course Credits | Semester hours<br>(15 week semester) |
|---|----------------|--------------------------------------|
| Introduction to Computer Science (or similar title)                                       | 3              | 45                                   |
| Introductory Programming (or similar title)   | 3              | 45                                   |
| Introduction to Cybersecurity (or similar title)  | 3              | 45                                   |
| Advanced Programming (or similar title)   | 3              | 45                                   |
| Introduction to Assembly Language Programming (or similar title)                          | 3              | 45                                   |
| Introduction to Discrete Mathematics (or similar title)                                   | 3              | 45                                   |
| Introduction to Networking (or similar title)   | 3              | 45                                   |
| Introduction to Network Security (or similar title)                                       | 3              | 45                                   |
| Introduction to Software Engineering – Software Design and Development (or similar title) | 3              | 45                                   |
| Introduction to Management of Information Security (or similar title)                     | 3              | 45                                   |
| <b>Total:</b>   | <b>33</b>      | <b>495</b>                           |

## Current State of the Degree Apprenticeship Consortium

- Registered with Department of Labor (DoL) with SC State as the sponsor and lead
- SC HBCU Member Institutions – Benedict College, SC State University and Voorhees College
- Program Offered – Degree programs/Minors in Computer Science/Cybersecurity
- Enrollment (2019-20 numbers): Benedict 50; SC State – 85; Benedict – Data NA
- Other SC HBCU Institutions Expected to be Members – Claflin University, Morris College and Allen University
- Industry Partners: Integer Technologies and Robert Half
- Recruitment of first apprenticeship cohort: Summer 2022 - Ongoing; 4 applicants from Benedict, SC State and Voorhees

## Acknowledgement

Partial funding for the SC State University component of this work has been provided by the National Science Foundation through awards (award number HRD-1912085, and award number HRD 1912284). Additional resources were provided by SC State University. The author wishes to acknowledge and thank NSF and SC State University for this support.



## Contact Information

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# Questions/Comments

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# IT and Cybersecurity Degree Apprenticeship Cohorts at HBCUs

**Katie Adams**

Senior Director  
Safal Partners

**Laura Jones**

Workforce Extension Program Specialist  
Prairie View A&M University

**Deborah McLeod**

President and Apprenticeship Director  
McLeod Information Systems



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# Birds of a Feather: Apprenticeships in Cybersecurity

**Tony Bryan**

Executive Director  
CyberUp

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# CASCADE Team Work - Creating a Strong Cyber Ecosystem

**Jo Marie Diamond**

Strategic Advisor, San Diego

East County Economic Development Council

**Martin Minnich**

Program Manager

Cal Poly San Luis Obispo, CA

**Judy Steingass**

Director of Customer Experience

Journeys Map



SECURITY



# CASCADE

California Advanced Supply Chain Analysis & Diversification Effort

PARTNERING FOR A STRONGER  
CYBERSECURITY COMMUNITY

NICE | Conference  
and Expo  
2022

# CASCADE Teamwork

## Creating a Strong Cyber Ecosystem

*Panel of CASCADE Partners*

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**CAL POLY**  
California Cybersecurity  
Institute



## Partnering to Create a Stronger Cybersecurity Community

- Ideas to identify various stakeholders involved in building small business cybersecurity resilient ecosystems
  
- Three key questions:
  - What is Happening?
  - How does it Impact Me?
  - Am I Part of the Solution?





# Ideas: Cybersecurity resilient ecosystems

## Create a recipe for defense supply chain cybersecurity resilience



# Question 1: What is Happening?

Cyber threats keep evolving. *Impact Magnification* affecting small businesses and others is in the proficiency and multitudes of attackers

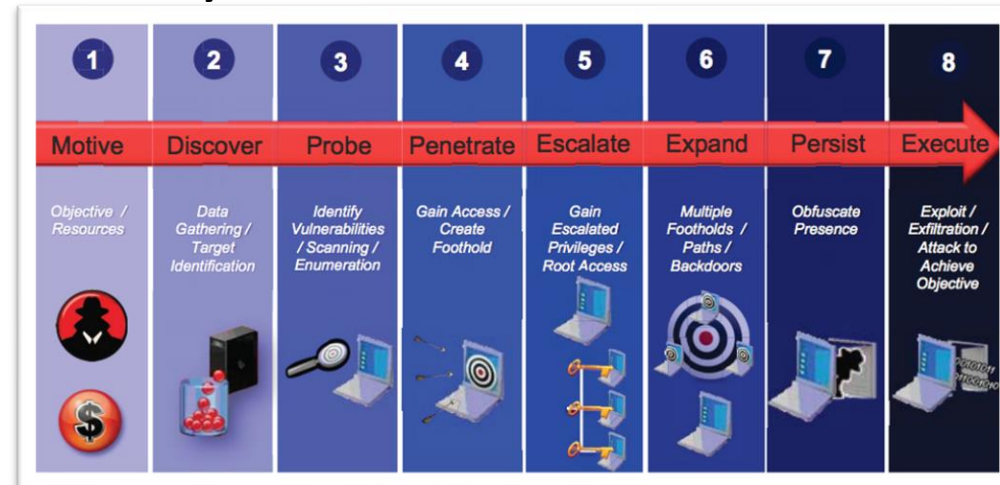
∞ Indiscriminate

∞ Mercenary

∞ Nation State APT

∞ Artificial Intelligence

## Anatomy of an Attack

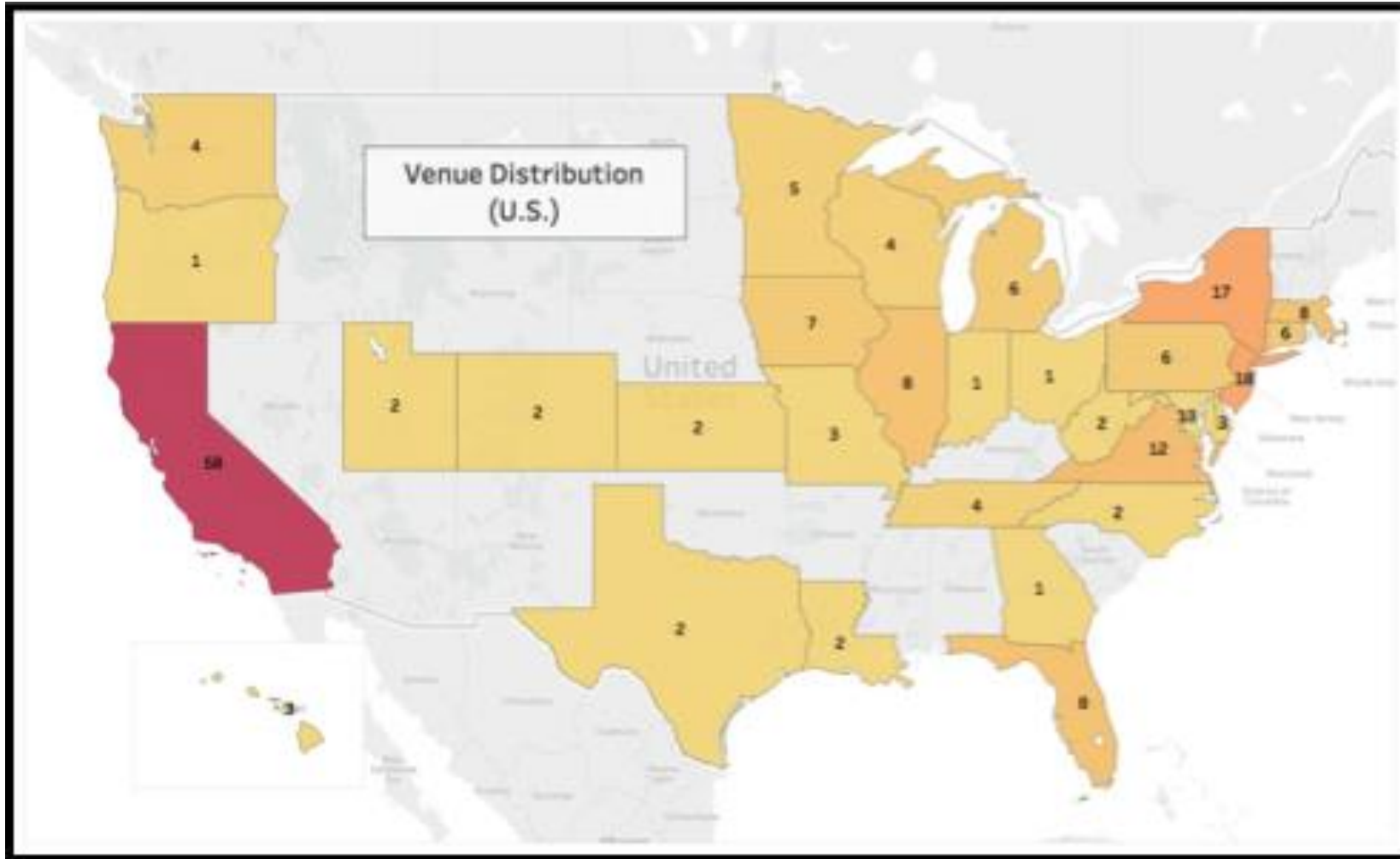


## Question 2: How does it Impact Me?

The security stakes are raised for suppliers performing on defense priorities and innovation technologies



# Distro of China's Espionage Cases in USA



[A Blueprint To Stop Chinese Espionage, IP Theft: Nick Eftimiades, Top Intel Expert](https://breakingdefense.com/2018/12/how-to-combat-chinese-espionage-ip-theft-nick-eftimiades-top-intel-expert/)

<https://breakingdefense.com/2018/12/how-to-combat-chinese-espionage-ip-theft-nick-eftimiades-top-intel-expert/>



# Defense Sector and Economic Impact

**U.S.A:**            **280,000+ Defense Suppliers**            **60,000+ manufacturers**  
**California:**    **30,000+ Defense suppliers**            **6,000+ manufacturers**

Direct, indirect and induced impact of the defense sector in California



**\$180+ billion**

California plays a key role in the national security posture of the United States.

Defense spending in California

| FY 2014        | FY 2015        | FY 2016        | FY 2017        | FY 2018        | FY 2019        |
|----------------|----------------|----------------|----------------|----------------|----------------|
| \$52.5 billion | \$49.3 billion | \$48.8 billion | \$48.8 billion | \$57.7 billion | \$66.2 billion |



Critical Economic Adjustment

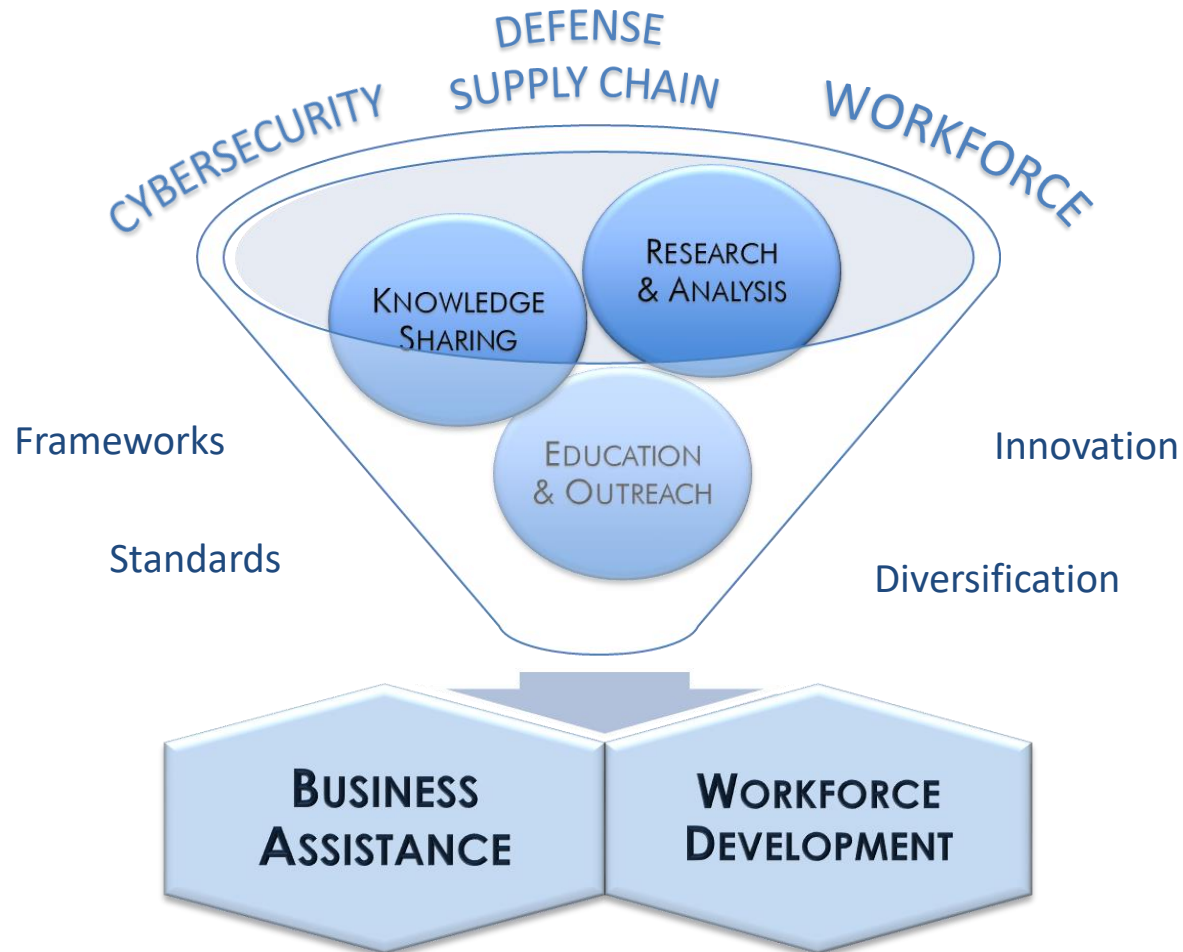


# Question 3: Am I Part of the Solution?



# CASCADE Fundamentals

Includes projects in partnership with government, industry, community, non-profits and academic institutions



# CASCADE Cyber Career Map

- Overview of the Cyber Career Map
- Addition of WBL resources – Types of WBL
- Opportunity to include the Haiku simulator
- Future of the Cyber Career Map – cross-over technologies (AI, ML & 5G), employer offerings and NICE article



**Demonstration of the California Cyber Career Map and Haiku Simulator**

See the newest enhancements to the Career map that include work-based learning opportunities.

Thursday, September 9, 2021  
10am -11am PST  
Zoom Platform

If you are interested in attending please contact Lindsey Silvia at [lindsey.silvia@eastcountyedc.org](mailto:lindsey.silvia@eastcountyedc.org).

The State of California Governor's Office of Planning and Research, CCOE and East County EDC partnered with Journeys Map on an interactive pilot to map cyber education, training, certifications and career pathways. Together, they expanded the map to include the critical Work-Based Learning (WBL) opportunities that deliver the experiential engagement that the Cyber industry demands.

The Cyber Career Map will also include direct access to an exciting cyber simulator, the Haiku Range. Haiku gives a hands-on gamified way for individuals to broaden their cyber skills and career access.

Go explore at: <https://sdccoe.org/careermap/>  
<https://haikurange.com/>

THIS REPORT IS ISSUED BY THE U.S. DEPARTMENT OF ENERGY UNDER AN AWARD FROM THE CALIFORNIA GOVERNOR'S OFFICE OF PLANNING AND RESEARCH (OPR). THE CONTENT HAS BEEN REVIEWED BY OPR IN COLLABORATION WITH THE ENERGY COMMISSION. CALIFORNIA ENERGY COMMISSION DOES NOT NECESSARILY ENDORSE THE CONTENT OF THIS REPORT.

## East County EDC's CASCADE Project

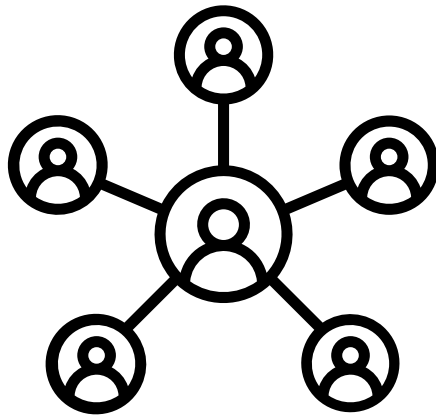
- Curated a database of Work Based Learning (WBL) opportunities to incorporate into CCOE's Cyber Career Map.
- Developed industry-driven guidelines & best practices for informing students/candidates of WBL opportunities.
- Developed Engagement Management Structure as model for fostering industry involvement in Cyber WBL. Geared primarily for small/medium sized businesses.
- Developed case studies on Trade/Industry Associations that have implemented successful Cyber WBL activities.



# Engagement Management Structure







- Society of Manufacturing Engineers (SME) – *Manufacturing in Cybersecurity* Virtual Event
- Health Information and Management Systems Society (HIMSS) – Cybersecurity Topic and Career Pathway Offering
- National Defense Industrial Association – SoCal Cyber Cup 2021
- Cybersecurity Center of Excellence (CCOE)/National Foundation for Autism Research (NFAR) – Cyber Internship Pilot Program
- Southwest Apprenticeship Group (SWAG) – Cybersecurity Apprenticeship Curriculum for Defense Businesses

## Cybersecurity Public Private Partnership



### Business & Entrepreneurship Sector



# Education and Workforce

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- **Cybersecurity for Space Systems (California Polytechnic State University)**
- **Cybersecurity Skills Upgrading Support (Upskill California, El Camino Community College)**
- **Cybersecurity Internships/Externships with DoD SBIR/STTRs (Upskill California)**
- **Cybersecurity Apprenticeships (Upskill California, College of the Canyons)**
- **Cybersecurity Job Placements (SynEd, Cyber Guild)**

# SPACE GRAND CHALLENGE

MISSION KOLLUXIUM Z-85-0 OCTOBER 7-9, 2022



## GAMIFICATION & ESPORTS FOR SPACE AND CYBERSECURITY SKILLS DEVELOPMENT



### VIRTUAL EVENT

The California Cybersecurity Institute (CCI) will be hosting the first annual Space Grand Challenge on October 7-9, 2022. The 2022 Space Grand Challenge (SGC) is a global cybersecurity competition that allows students to compete while building valuable skills which will prepare them for future careers in cyber, tech, and space industries. The competition will take place in virtual-immersive environments and will focus on digital forensics with a fictional cybercrime storyline. The event will also be live broadcasted on Twitch.



### MISSION KOLLUXIUM Z-85-0

Space Grand Challenge 2022 requires participants to compete in Mission Kolluxium Z-85-0. This mission involves a storyline written by the CCI based off of the breach of a network of satellites and involves analyzing puzzles, evidence, and digital forensics in order to solve the cybercrime.



### COMPETE

The Space Grand Challenge is open to middle and high school students from all over the world. The competition is split into different divisions—beginner and advanced—and teams from across the globe are encouraged to register and participate in the event. Join the challenge today!

Visit our registration form to register a team, support the event, and learn more about SGC 2022.



Scan here to visit our website.



CAL POLY  
California Cybersecurity  
Institute

# CASCADE and NICE Collaborations

- CASCADE grantees have a longstanding partnership with NICE.
- In 2021, CCOE President Lisa Easterly penned an article entitled, *San Diego's Special Sauce: Collaborative Cybersecurity and Workforce Development*.
  - Published in NICE Fall 2021 newsletter
  - Featured other CASCADE partners
  - Distributed to thousands of industry, academic and government cyber leaders across the country
- Easterly presented at the NICE Federal Cybersecurity Workforce Summit on October 26
  - Discussed how federal agencies can use apprenticeships as
    - Part of their overall human resources strategy
    - Means to build a custom pipeline of highly-skilled talent



## San Diego's Special Sauce: Collaborative Cybersecurity and Workforce Development

By Lisa Easterly, President and CEO,  
San Diego Cyber Center of Excellence



Credit: Lisa Easterly

**Lisa Easterly**  
President and CEO  
Cyber Center of Excellence





# Cyber Center of Excellence - Cyber Career Map



- **Cyber Center of Excellence (CCOE)** is a San Diego-based nonprofit that mobilizes businesses, academia and government to grow the regional cyber economy and create a more secure digital community for all.
- As part of our CASCADe grant efforts, CCOE is partnering with **Journeys Map** on an interactive pilot to map cyber education, trainings, certifications and career pathways. Users can chart their personal path to a cyber career with the exploration dashboard and zoom in for jobs, education, resources and much more.
- California's only Cyber Career Map includes the NIST/NICE cyber crosswalks and national certifications for individuals to connect existing work roles and related skills to potential opportunities in the cyber and defense industries.



Begin Career Exploration



Explore cyber careers in the [NICE Cybersecurity Workforce Framework](#) and [Learn More](#) about how to land your dream job.

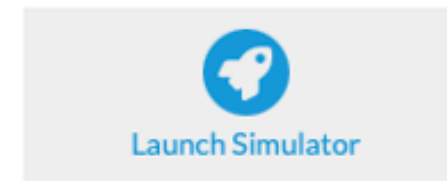
Explore Careers

# Cyber Career Map Evolution

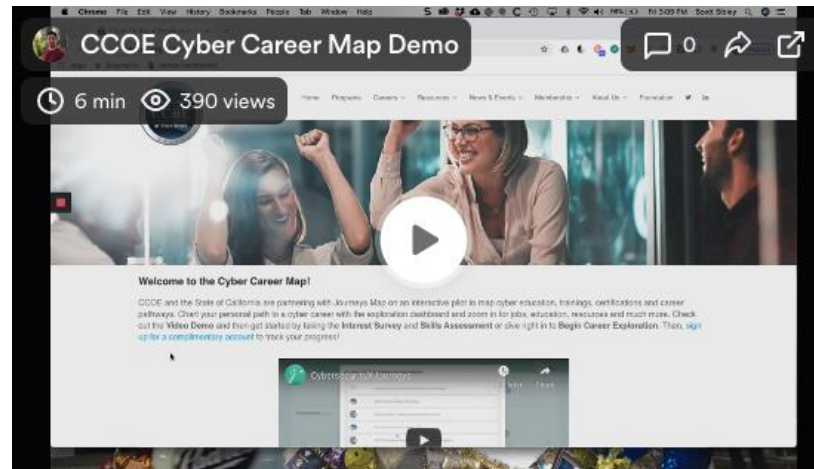
- **CCOE** and **East County EDC** worked with **Journeys Map** to expand the Career Map to include Work-Based Learning (WBL) opportunities that deliver the experiential engagement the Cyber industry demands, including the addition of the Haiku cyber range simulator.
- With guidance from our WBL Advisory Board, we focused on specific WBL opportunities.
  - Internships, apprenticeships, challenges, simulations, events, info feeds
  - Finding ways to continue adding “evergreen” WBL” resources
- Now continuing the evolution of the Cyber Career Map to include AI/ML track additions, a new upskilling/employer widget and the launch of a mobile app.



[Hai : ku]  
CYBER RANGE



This tool is offered for **FREE** on the CCOE website via **CASCADE** grant funding, and connects the global cyber workforce, students and veterans with job opportunities and career paths!



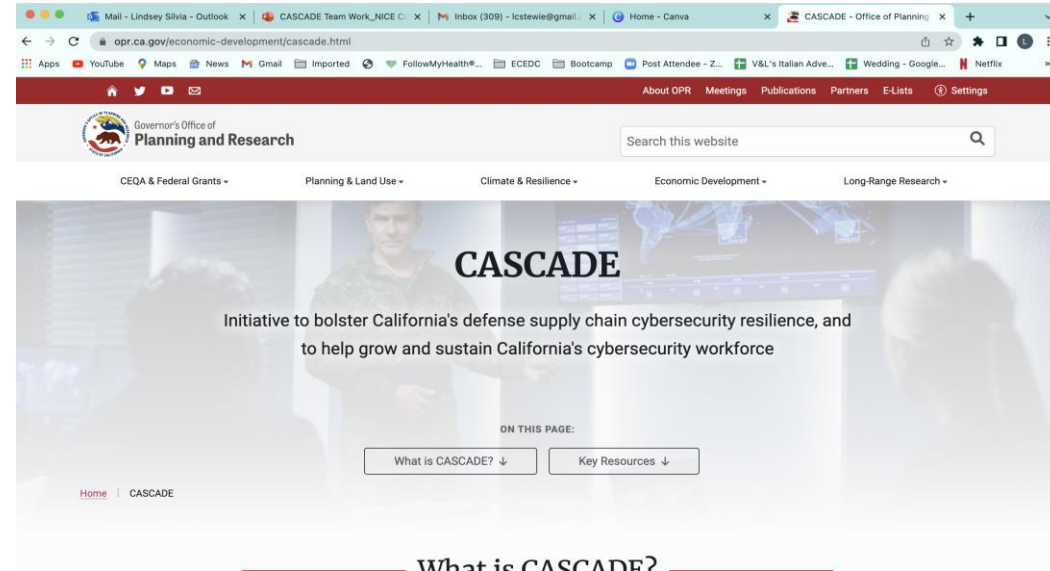
<https://sdccoe.org/careermap/>



# More Information on CASCADE



- Get Project Summaries
- Find Contacts
- Learn about Resources



<https://opr.ca.gov/economic-development/cascade.html>



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